

Inland Freight Forwarder Insurance (The French market policy)

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Educational Objective: The objective of the lecture is to understand and analyse the risks of the inland freight forwarder activities subject to non-marine regulations and its application, together with an analysis of the cover offered by the French and English marine and non-marine transport insurance markets as well as the use and impact of clauses.

Target skills: Understanding CMR rules and exclusions as well as limitation of carrier liability. To be able to propose insurance solutions adapted to transporters.

Target audience: This lecture is intended for brokers, underwriters, account handlers, claims handlers and accountants who do not have any knowledge of General and Professional liabilities and who would like to be able to propose solutions for their clients.

Prerequisite skills: Good knowledge of marine and non marine transport insurance.

Technical teaching resources: The lecture will consist of PowerPoint presentations with live commentary and analyses of market figures. Risk analysis based on concrete examples. Analysis of standard policy wordings and market slips policy

Final Evaluation: The trainees will be asked to write a short report following their completion of the evaluation document. A list of signatures of the trainees and a certificate of attendance will be issued together with a short report from the convenor summarising the day.

Evaluation Document : Multiple-choice questions (MCQ)

Duration : ½ day / 5 hours

Course content:

- Introduction
 - ✓ Economic environment
 - ✓ Legal environment
- Market
 - ✓ Actors
 - ✓ The freight forwarders' insurance needs
- Liabilities
 - ✓ Due to delivery delays or destination errors
 - ✓ Due to the loss, disappearance or destruction of documents entrusted to you
 - ✓ For costs incurred to reduce or limit the effects of a loss
 - ✓ For non-material damage resulting from material damage to the goods transported
- Insurance market solution
 - ✓ The French police
 - ✓ Freight Forwarder's Liability
- Underwriting and claims management