

# Introduction to Inland Hull Insurance

**Title:** Introduction to Inland Hull Insurance

**Educational Objective:** The objective of the lecture is to broaden understanding of the techniques and the stakes of this particular niche market in the field of transport insurance. It aims to introduce the rules that govern river insurance but also the functioning of this market and its players.

**Target skills:** Understanding the problems of the river insurance market and the French and European legal environment, to be able to carry out risk analysis, risk assessment and understand the legal choices to be made.

**Target audience:** This lecture is intended for junior brokers, junior underwriters, account and claims handlers who are starting a career in the marine and transport insurance and reinsurance and who like to have a good knowledge of inland hull insurance.

**Prerequisite skills:** Overall theoretical and practical knowledge of the insurance world, the insurance contract, the basics of damage insurance and liability insurance.

**Technical teaching resources:** The lecture will consist of PowerPoint presentations with live commentary and analyses of market figures, risk analysis based on concrete examples, and analysis of standard policy wordings and market slips.

**Final Evaluation:** The trainees will be asked to write a short report following their completion of the evaluation document. A list of signatures of the trainees and a certificate of attendance will be issued together with a short report from the convenor summarising the day.

**Evaluation Document:** Multiple-choice questions (MCQ)

**Duration:** 1 day / 9 hours

**Course content:**

1. Transport and the river network in France
  - 1.1. Different types of transport
  - 1.2. The network
2. The legal Context
  - 2.1. The European Inland water regime
  - 2.2. The code of insurance
  - 2.3. International conventions
  - 2.4. International organisations
  - 2.5. French regulation
3. The Actors
  - 3.1. River Units
  - 3.2. The network
4. The French Insurance Market
  - 4.1. Insurers, underwriters, partners
  - 4.2. General Conditions
  - 4.3. Additional clauses
  - 4.4. Pricing
  - 4.5. Claims handling